## S4. Summary Statistics

Table A presents the summary statistics for our study sample and $p$-values of $t$ tests for differences in means between the treated and control groups. Our baseline treatment groups were well-balanced: respondents in the control or treatment groups did not significantly differ across any of the observable demographic characteristics. We do observe some selection into the follow-up survey: respondents who were older, employed, in the lower and middle income categories, and those with higher education were more likely to respond to the follow-up survey. Respondents in the "other" race category were marginally more likely to follow up.

Table A: Summary Statistics

| Variable: | Average of Group [\# Obs in Brackets] |  |  |  | p -value (t test of difference in means) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Control | HI <br> Treatment | $\overline{\text { SI }}$ <br> Treatment | Followed Up | Control v. All Treated | HI v. SI <br> Treatment | Followed Up v. Did Not |
| Age | 46.5 | 47.6 | 46.9 | 49.2 | 0.456 | 0.567 | 0.000*** |
|  | [431] | [423] | [425] | [797] |  |  |  |
| \% Male Respondents | 52.0\% | 52.9\% | 56.9\% | 55.2\% | 0.315 | 0.236 | 0.239 |
|  | [433] | [431] | [434] | [808] |  |  |  |
| \% Asian Respondents | 5.8\% | 3.2\% | 4.4\% | 5.0\% | 0.108 | 0.386 | 0.281 |
|  | [433] | [431] | [434] | [808] |  |  |  |
| \% Black Respondents | 5.5\% | 9.3\% | 6.7\% | 6.3\% | 0.109 | 0.159 | 0.126 |
|  | [433] | [431] | [434] | [808] |  |  |  |
| \% White Respondents | 84.8\% | 84.2\% | 86.4\% | 86.1\% | 0.789 | 0.365 | 0.190 |
|  | [433] | [431] | [434] | [808] |  |  |  |
| \% Other Racial Category | 5.5\% | 5.1\% | 3.2\% | 3.8\% | 0.264 | 0.167 | 0.084* |
|  | [433] | [431] | [434] | [808] |  |  |  |
| \% Employed | 59.6\% | 57.5\% | 58.4\% | 60.8\% | 0.567 | 0.793 | 0.035** |
|  | [399] | [402] | [406] | [760] |  |  |  |
| \% Low Income ( $<\$ 40,000$ ) | 36.6\% | 36.0\% | 32.6\% | 31.1\% | 0.419 | 0.282 | 0.000*** |
|  | [432] | [430] | [433] | [807] |  |  |  |
| $\begin{aligned} & \text { \% Mid Income (\$40,000 } \\ & \text { - \$99,999) } \end{aligned}$ | 49.1\% | 47.7\% | 51.0\% | 52.4\% | 0.922 | 0.323 | 0.004*** |
|  | [432] | [430] | [433] | [807] |  |  |  |
| \% High Income (>\$100,000 | 14.4\% | 16.3\% | 16.4\% | 16.5\% | 0.354 | 0.963 | 0.306 |
|  | [432] | [430] | [433] | [807] |  |  |  |
| \% Conservative | 31.7\% | 33.0\% | 28.5\% | 32.2\% | 0.720 | 0.149 | 0.251 |
|  | [432] | [427] | [432] | [804] |  |  |  |
| \% Liberal | 25.0\% | 24.1\% | 22.0\% | 23.3\% | 0.437 | 0.459 | 0.630 |
|  | [432] | [427] | [432] | [804] |  |  |  |
| \% High Education (4-year college or higher) | 44.3\% | 46.0\% | 42.0\% | 47.0\% | 0.925 | 0.244 | 0.009*** |
|  | [422] | [417] | [421] | [790] |  |  |  |
| Trust Scientists Index | 2.053 | 2.028 | 1.956 | 1.979 | 0.405 | 0.404 | 0.217 |
|  | [433] | [431] | [434] | [808] |  |  |  |
| \% High Knowledge(3+ correct) | 0.524 | 0.541 | 0.509 | 0.525 | 0.984 | 0.356 | 0.993 |
|  | [433] | [431] | [434] | [808] |  |  |  |

Notes: Mean values for groups of respondents. Number of observations in a given group for a given demographic category in brackets. p-values and significance levels based on t-tests of differences: * 10 percent, ** 5 percent, *** 1 percent.

