S4. Summary Statistics

Table A presents the summary statistics for our study sample and p-values of t tests for differences in means between the treated and control groups. Our baseline treatment groups were well-balanced: respondents in the control or treatment groups did not significantly differ across any of the observable demographic characteristics. We do observe some selection into the follow-up survey: respondents who were older, employed, in the lower and middle income categories, and those with higher education were more likely to respond to the follow-up survey. Respondents in the "other" race category were marginally more likely to follow up.

Table A: Summary Statistics

| Variable: | Average of Group [# Obs in Brackets] | | | | p-value (t test of difference in means) | | |
|----------------------------|--------------------------------------|-----------|-----------|----------|---|-----------|----------------|
| · | | HI | SI | Followed | Control v. All | HI v. SI | Followed Up v. |
| | Control | Treatment | Treatment | Up | Treated | Treatment | Did Not |
| Age | 46.5 | 47.6 | 46.9 | 49.2 | 0.456 | 0.567 | 0.000*** |
| | [431] | [423] | [425] | [797] | | | |
| % Male Respondents | 52.0% | 52.9% | 56.9% | 55.2% | 0.315 | 0.236 | 0.239 |
| | [433] | [431] | [434] | [808] | | | |
| % Asian Respondents | 5.8% | 3.2% | 4.4% | 5.0% | 0.108 | 0.386 | 0.281 |
| | [433] | [431] | [434] | [808] | | | |
| % Black Respondents | 5.5% | 9.3% | 6.7% | 6.3% | 0.109 | 0.159 | 0.126 |
| | [433] | [431] | [434] | [808] | | | |
| % White Respondents | 84.8% | 84.2% | 86.4% | 86.1% | 0.789 | 0.365 | 0.190 |
| | [433] | [431] | [434] | [808] | | | |
| % Other Racial Category | 5.5% | 5.1% | 3.2% | 3.8% | 0.264 | 0.167 | 0.084* |
| | [433] | [431] | [434] | [808] | | | |
| % Employed | 59.6% | 57.5% | 58.4% | 60.8% | 0.567 | 0.793 | 0.035** |
| | [399] | [402] | [406] | [760] | | | |
| % Low Income (<\$40,000) | 36.6% | 36.0% | 32.6% | 31.1% | 0.419 | 0.282 | 0.000*** |
| | [432] | [430] | [433] | [807] | | | |
| % Mid Income (\$40,000 | 49.1% | 47.7% | 51.0% | 52.4% | 0.922 | 0.323 | 0.004*** |
| - \$99,999) | [432] | [430] | [433] | [807] | | | |
| % High Income (>\$100,000) | 14.4% | 16.3% | 16.4% | 16.5% | 0.354 | 0.963 | 0.306 |
| | [432] | [430] | [433] | [807] | | | |
| % Conservative | 31.7% | 33.0% | 28.5% | 32.2% | 0.720 | 0.149 | 0.251 |
| | [432] | [427] | [432] | [804] | | | |
| % Liberal | 25.0% | 24.1% | 22.0% | 23.3% | 0.437 | 0.459 | 0.630 |
| | [432] | [427] | [432] | [804] | | | |
| % High Education (4-year | 44.3% | 46.0% | 42.0% | 47.0% | 0.925 | 0.244 | 0.009*** |
| college or higher) | [422] | [417] | [421] | [790] | | | |
| Trust Scientists Index | 2.053 | 2.028 | 1.956 | 1.979 | 0.405 | 0.404 | 0.217 |
| | [433] | [431] | [434] | [808] | | | |
| % High Knowledge | 0.524 | 0.541 | 0.509 | 0.525 | 0.984 | 0.356 | 0.993 |
| (3+ correct) | [433] | [431] | [434] | [808] | | | |

Notes: Mean values for groups of respondents. Number of observations in a given group for a given demographic category in brackets. p-values and significance levels based on t-tests of differences: * 10 percent, *** 5 percent, *** 1 percent.