**Appendix S2: Study 11 experimental manipulation materials.**

(i) Ego threat stimulus

***Security Check:****Enter****three****words shown in the image.*

****

*Note: Words present include avoid, failure, give up, lose, punish, withdraw, pain, cost, retreat*

(ii) Ego boost stimulus

***Security Check:****Enter****three****words shown in the image.*



*Note: Words present include success, approach, gain, win, reward, pride, pleasure, benefit, advance*