

**S7 Table. Uncertainty applied to impact on peak demand for High and Low states of Propensity to Change**

<b>Change Management Option</b>	<b>High</b>	<b>Low</b>
Acknowledgement & Recognition	10.0%	10.0%
Time of Use Tariffs	10.0%	10.0%
Off-Peak Tariffs and Managed Supply	5.0%	5.0%
Customer Education & Engagement	20.0%	20.0%
Price Increases	5.0%	5.0%
Appliances (minimum performance standards)	5.0%	5.0%
Capital Spend – Insulation	20.0%	20.0%